



The Chairman's Report

By Donald O. Ross

Remarks delivered at the Preservation Society's Annual Meeting, June 14, 2012

ood evening and welcome to the 67th annual meeting of The Preservation Society of Newport County.

I follow in the footsteps of some very able, energetic and dedicated past leaders of the Preservation Society. But it is our third Chairman who I wish to single out in particular; a man also known as Mr. Newport by his many fans.

We begin tonight with a tribute to John Winslow, whose recent passing cannot go unmentioned. As the Chairman of the Board between 1977 and 1989, Johnny presided over the maturation of the Preservation Society, following the formative years when the Society evolved to become the steward of significant properties, in addition to its initial mission simply as an advocate for the preservation of historic Newport, purchasing some colonial properties with the goal of stabilizing them, adding restrictive covenants to the deeds and then reselling some of them. At the time he became Chairman, the Society had just gone through an extraordinary period, from 1962 to 1973, when it either acquired or was the recipient of seven major properties, including The Breakers, Rosecliff and Kingscote, these last three having taken place in 1971 and 1972. So during Johnny's tenure, and working with very able volunteers and staff, the Preservation Society oversaw the difficult phase of developing and implementing plans to professionally manage all of these newly acquired properties and make sure the roofs didn't leak. To help pay for the expense of these properties, they had to be opened to the public, and you all probably remember well what downtown Newport looked like in 1973 and 1974 as a large part of Thames Street was torn apart and the wharf area redeveloped. Following all of this redevelopment, the tourists





Donald Buschgans of Lodi Welding directs a crane as it lifts the crown of the north gate back into place at The Breakers after restoration. Photo by Andrea Carneiro

really started coming back to Newport, and the visitation numbers swelled, but in so doing presented a whole series of new issues on how to manage a tourist attraction!

Despite the numerous controversies that ultimately develop with an organization such as the Preservation Society, Johnny soothed fearful residents, successfully approached donors, helped recruit talented staff, and added new blood to the Board of Trustees.

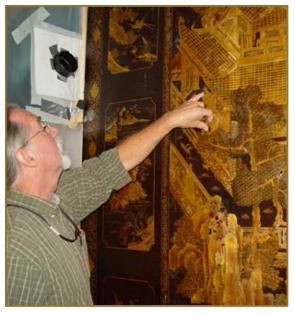
John Winslow was not only the source of a lot of Newport history

relating to the former owners of these properties and their families, but he embodied the spirit of never letting the legends and histories of Newport be forgotten. Even after he stepped down from his successful tenure as Chairman, he provided advice for the next generations of Board members. Even today we ask: would Johnny have approved of this?

I am delighted that his wife Helen, who was at his side as a very important volunteer, is here tonight. Helen, of course, was a winner of a Laurel Award for Volunteerism a few years ago. And so I ask for a moment of silence in John Winslow's memory. Thank you.

One of the pleasures of being a part of the Preservation Society is the involvement with a very talented and engaged Board of Trustees. The Trustees have been active participants in committees and special projects, and fully involved in reviewing the major issues our organization faces. Each one has specific fields of expertise which have been extremely helpful to the Preservation Society, and a sincere commitment to Newport. Trudy Coxe, our Executive Director and Chief Executive Officer, has been very effective about communicating with this Board and gathering their thoughts on everything. So an initiative, a change in policy, the structure of an event, the strategic plan—all are the result of the excellent, collaborative efforts of the Board. Thank you.

Now, I want to make some comments about our efforts this past year, starting with the financial side. You will hear details from our Treasurer, but the year just ended was a remarkably successful one financially. We had a rocky beginning, as rioting in the streets of Athens broke out, Congress was stalemated on budget and debt level issues, and confidence dropped, then so did our attendance. Fortunately, we recovered and actually had our best attendance in a decade.



Chief Conservator Jeff Moore points out some of the repairs done on one of the lacquer panels from the breakfast room of The Elms. Photo by Andrea Carneiro

Retail sales reached \$3.1 million, helped in part by a rebranding strategy for the website, now called NewportStyle.net. Thank you, John Rodman, for your leadership with that effort. And thank you to Cynthia O'Malley for your very professional leadership of the overall retail effort. And a special thank you, Angela Moore, our Trustee, who has volunteered her time and expertise with this effort over the last several years.

With Elizabeth Leatherman and Paul Szápáry again as our Chairs, the Annual Fund broke records this past year. Ten years ago, we did not even have an Annual Fund.

I am tremendously pleased and thankful for the number and size of the numerous grants and gifts we received from a broader number of institutional donors, and for a

broad cross section of important projects. Not trying to leave anyone out, but special thanks to the Prince Charitable Trusts, the McBean Charitable Trust, the van Beuren Charitable Foundation, the Champlin Foundations, the Loebs Family Foundation, and the J. Edgar Monroe Foundation. I should mention that the Development Department has been burning the midnight oil, drafting proposals and communicating with these donors and many others.

This time last year we were in the heat of a national competition to win the distinction of being the place that matters most. You probably remember it. It was called "This Place Matters." One hundred sites across America competed for a \$25,000 prize offered by the National Trust for Historic Preservation – winner to be decided by having the most online votes. And we won.

In 2011, we launched the Rosecliff audio tour with resounding success, and total admissions rose as a result. The roll out of that tour brought to completion the master plan for our four most visited houses. Complimentary audio tours of The Breakers, The Elms, Marble House and Rosecliff now offer a complete experience for visitors who tour the Gilded Age properties.

Also last year, a new Servant Life Tour was created for The Elms based on the display of numerous photographs donated by descendants of the staff that worked there. The tour takes a strong and broad historical viewpoint of servant life in America, discussing immigration, labor disputes, the make up of a Gilded Age household, and how servants found employment through family connections—our American version of "Downton Abbey." These broad issues are then balanced by very specific and personal stories of servants who lived and worked at The Elms. Attendance for this tour has tripled since it was revised from the older "Behind the Scenes" tour offered the previous year.

I am also told John Tschirch is working on updating the regular audio tour of The Elms, which was heard by its one millionth visitor this year.

Last year the north gates of The Breakers were restored – the work by Lodi Welding took most of a year and involved having to create from new metal some of the parts which were little more than rust held together with paint. Lodi will be receiving a Laurel Award this evening for their superb craftsmanship.

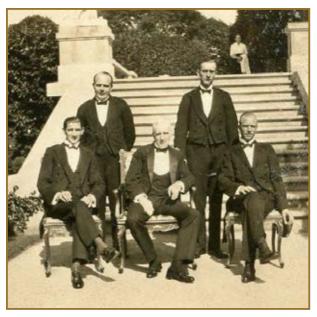
On the green front, after further drilling deep water wells on the grounds of The Breakers,

and thanks to a grant from the Loebs Family Foundation, we successfully proved that we do in fact have the capability to use geothermal heating and cooling to augment the climate inside The Breakers. The engineering is now underway to design the system which we plan to install.

The Hunter House Historic Structures Report, funded by a grant from the van Beuren Charitable Foundation, was completed. Conducted by Wank Adams & Slavin, this report will give us a much better understanding of existing conditions of the timber framing and sagging floors. This is a fascinating study of our first property. It is just astonishing the various uses and owners the house went through over the 200 plus years prior to 1945, all detailed with timelines in this report. Note the way the house changed over time, including the restoration of the front entrance, with the pediment fully restored. This had originally been positioned on the western side, until Charles Follen McKim moved it to another house in the neighborhood in the 1870s.

Our landscapes continue to be one of our proudest achievements. Our gardens and grounds are as much a jewel as any of our buildings. Certainly this is true at Green Animals, where a major garden restoration is underway funded by the Champlin Foundations. Jeff Curtis and his team also made some major improvements to our greenhouses over the winter with a conversion to gas heat which is providing better heating efficiency and real savings.

"This Old House" paid us a visit in this past year. While producing a season series in Rhode Island, Norm Abrams asked Trudy Coxe if she could think of a fun house for them to tour, and she persuaded them to bring a camera and a team to spend a few minutes at The Elms. Well, it turned out to be a sevenperson crew, and they took all day to shoot. The resulting ten minute segment has now appeared on PBS stations across the



The butler and footmen of The Elms posing near the terrace, circa 1920. From The Elms Servant Life Tour. Photo courtesy of Margaret Morello

country and is seen on the "This Old House" website.

Some other important achievements of the last year:

We created the first full-time Collections Manager position. The hallmark of a well-run museum and historic site, collections management is vital to our stewardship mission. Our Collections Manager, Miranda Peters, joined us last June and has embarked on a much-needed reorganization of the archives, and will begin a complete re-inventory project of our 52,000 object collection over the next two years. Also, over time our collections will be available for scholarly viewing on a website.

Last year much planning was done for an Aesthetic Movement exhibit at the Isaac Bell House,

drawing from the collections of Kingscote and Chateau-sur-Mer. This summer the Isaac Bell House is featuring a display of ceramics, furniture, textiles, books, and paintings from the 1880s, a remarkably innovative and progressive period in design history, and the same period that produced the Bell House (in 1883). All objects were selected because they share the same ornament and design motifs as the architectural details of the Bell House.

Also last year, the conservation of the lacquer panels from the breakfast room of The Elms received international attention with the publication of a paper on the subject in the Journal of the Victoria and Albert Museum by our Chief Conservator, Jeff Moore. Jeff will also be presenting on this subject at a conference at the Getty Museum this coming fall.

In keeping with our mission concerning preserving historic Newport, periodically we will weigh in on certain activities which can impact the feel or visibility of the Newport environment. This past year one of the requests from the Rhode Island Historical Preservation and Heritage Commission was to comment on the possibility that the Navy might site a wind farm on their property, starting at the War College area and extending northward. Following meetings involving our Public Policy Committee, we provided a response to the State indicating that, despite our agreement that alternative energy sources such as wind development are desirable, we would be very opposed to any wind turbines sited around the historic War College and adjacent areas, and that the view from the water would be irreparably damaged by the construction of 450-foot towers. At this point, we have not heard any further comments, although energy saving on the Navy properties is clearly in everyone's best interest.

Last year, we also won some awards....as did some of our professionals.

We received the Rhody Award for the Chateau-sur-Mer restoration from the Rhode Island Historical Preservation and Heritage Commission. Curt Genga and Trustee Bill Wilson accepted that award.

The City of Newport honored us with a citation for our involvement with the new historic markers which you see on Bellevue Avenue and some other locations. Thanks to former trustee Ron Fleming who funded the effort. And thanks to our partners Salve Regina,

Newport Restoration Foundation, Aram Garabedian and former Trustee David Bazarsky as well.

On the individual front, John Tschirch was inducted as an Honorary Member of the Garden Club of America. John also scripted much of the historic markers as well.

Lucy Kinsley, a manager in the Museum Experience Department, won one of the Rhode Island Tourism Employee of the Year Awards from the RI Hospitality Association.

And Miranda Peters, featured earlier, was honored as an Emerging Museum Professional Fellow for the American Association of Museums 2012 Annual Meeting.

Not to be outdone, over the winter Roger Williams University announced that they would be giving Trudy Coxe an honorary degree at their graduation festivities: Honoris Causa-Doctor of Humane Letters. Congratulations, Trudy.

Another huge form of recognition came our way this past winter. I am pleased to announce that we have been selected to provide a Loan Exhibition to the Winter Antiques Show at the Armory in New York City in January of 2013. The selection of which items from our collections will be featured as you enter the New York Armory on Park Avenue is in process. Past exhibitors have been Historic Charleston, the American Wing at The Met, Historic New England and Mount Vernon. Actually, our selection is not without precedent; the Preservation Society was an exhibitor some 30 years ago.

One of the things I think everyone believes we do well is to hold great events. Last year's August evening event I thought was one of the most beautifully planned and executed ever. Our volunteer committee, led by Barbara Chapman, truly did a great job. But I want to single out the old pro Phil Pelletier for



The Elms was the setting for a Midsummer Night's Dream for the 2011 dinner dance. Photo by corbettphotography.net

continuing to excel in being the number one event planner in the country.

In closing, I want to mention some comments made by two individuals who are not Newporters, but experts in the various fields that are important to us. Pierre-Andre Lablaude, the Chief Architect of Versailles, and the author of the Gardens of Versailles, said in some new material that we plan to use that the "Preservation Society's holdings are so significant because they reveal the history of a community, the history of a society, and the history of taste."

From Richard Guy Wilson, who is Chair of the University of Virginia's Department of Architectural History: "Newport has more great architecture per

square inch than any other place in the country, possibly in the world. Every building under the Preservation Society's stewardship answers a fundamental, endlessly relevant American question: Who are we? What do we have to say? What do we stand for?"

Over the last couple of years the Board has spent a great deal of time on strategic planning ---laying out the things we must do over the next few years. We are not looking at acquisitions of new properties, but enhancing our role as stewards of these great properties and collections, and in providing the research and education that go along with them. To support these efforts and our endowment, we will need to raise additional funds. Rather than do this piecemeal, we are prioritizing our needs and are committed to raising funds through a well coordinated comprehensive campaign. This will go on for an extended period of time. Trudy will have a bit more to say on the subject.

Thank you for listening, and thank you for your support of The Preservation Society of Newport County. Thanks to our wonderful staff here at the Preservation Society who make it all happen. And lastly, thank you to a truly devoted and engaged Board of Trustees. It is the Board that has done a sensational job thinking and discussing what our priorities and goals should be and how we are going to achieve them.

CEO & Executive Director's Report

By Trudy Coxe

Remarks delivered at the Preservation Society's Annual Meeting, June 14, 2012

Thank you to all who are attending tonight's meeting - especially to those who have driven here from afar. I know that if you came from New York or Boston, all your cares slipped away when you saw your first view of Narragansett Bay or First Beach. And, if you're local, nothing is more comforting than the aroma of privet hedges along Bellevue Avenue. These are the things that make Newport special. And Rosecliff is a great place to be tonight.

In a few weeks the America's Cup trials will be held just off Fort Adams, marking the return of an 80-plus-year-old sailing tradition that sadly vanished when the Cup was handed over to the Australians on the Marble House terrace back in 1983. Granted, these trials are not the actual America's Cup races, nor are the boats anything like the J boats from the 30s, or the 12-meters from the 1960s. These will be new and different boats and it's hard for us "seasoned" folks to adjust our minds to this change, but it is exciting. What's important is that the spotlight will be on Newport, and it's a chance to remind people all over the world of Newport's international reputation as a sailing capital.

On Saturday, June 30, the skippers and crews will gather at The Breakers for the awards ceremony. This is not the first time for an America's Cup event at The Breakers.

It was 50 years ago, in September of 1962, when President and Mrs. Kennedy were here to watch *Gretel* compete against *Weatherly* from the deck of the destoyer *USS Joseph P. Kennedy*, named after the president's older brother who died in World War II. As part of the race festivities the Kennedys attended a dinner at The Breakers, hosted by the ambassador from Australia and attended by the ambassadors of Great Britain, Portugal and Peru. At the dinner President Kennedy made the following, inspiring, my most-favorite-quote-in-the-world remarks:

"I really don't know why it is that all of us are so committed to the sea, except I think it is in addition to the fact that the sea changes and the light changes, and ships change, it is because we all came from the sea. And it is an interesting biological fact that all of us have, in our veins the exact same percentage of salt in our blood, in our sweat, in our tears. We are tied to the ocean. And when we go back to the sea, whether it is to sail or to watch it we are going back from whence we came."

Since we all here love the sea, I suspect that this quote hits you as hard as it does me. And I'm going to take a flyer on the fact that few of you knew that this inspirational quote was motivated by an America's Cup race, that it was delivered by a president, and that it was first spoken at The Breakers.



Photo by corbettphotography.net



Plans are underway to use The Elms Carriage House as a Scholars Center for visiting Fellows. Photo by Andrea Carneiro

The point here is that one of the most important reasons organizations like the Preservation Society exist is to keep stories like President Kennedy speaking at The Breakers alive; stories of our heritage; stories that, if we continue to tell them, will not be lost—like those beautiful J boats that were sold for scrap and today exist only in old photographs and news reels of the era. We've spent a lot of time this year collecting stories, which is just a part of our overall mission.

As you have heard, it's been an incredibly productive, successful year on all fronts, from record-breaking attendance, to significant restoration, to educational programming, to fundraising. We could not do it without our volunteers, our fantastic staff and the superb leadership of Don Ross and the entire Board of Trustees. They are the ones who move the Preservation Society forward, keeping Newport's heritage alive.

Tonight I want to spend a few minutes talking about our agenda forthe year ahead.

One of our key strategies for the future is the creation of a Welcome Center at The Breakers, to replace the tent—a promise we made to the city more than a decade ago. Since most of you have been to our tent, you know why we need a permanent Welcome Center.

1) It gives our visitors a chance to ask live people about what there is to do in Newport - beyond The Breakers – and a chance to decompress, regroup, and catch their breath.

2) It gives the Preservation Society a chance to grow our membership and tell the story of Newport's history, which helps to generate the funds needed to preserve it. In fact, the tent has generated an additional \$16 million in the last 11 years, and these funds have been imperative to save our buildings.

The current tent is seasonal—it's hot in the summer and cold in the fall, tough on our staff and visitors. When it rains, it's unusable. It's dusty, so our electronic equipment is always at risk. It's home to squirrels, bees, and birds. And, as one Trustee said recently, when you arrive at The Breakers it looks like you're going to a Boy Scout Jamboree. And then, there are the bathrooms.

The Breakers is one of the most important buildings in the world. First impressions do count. Yet the tent does not allow us to make a good first impression where our story is clear, strong, affirming and uplifting.

I am pleased to announce that, after months of hard work by a Board committee made up of Bill Wilson, Billy Wood Prince, Bernie Gewirz, Monty Burnham and Peter Damon, we have selected the architectural firm of Epstein and Joslin of Cambridge.

Our goal is to replace the tent with something that complements The Breakers and gives our visitors the best first impression they can get.

A second key priority for the upcoming year is to continue our efforts to use The Elms Carriage House as a place for Fellows to live and work. The plans and specs for the restoration are underway right now and the initiative is moving.

Our first two Fellows have been hired: Kaity Ryan, a graduate of Columbia University, will be helping us with our public policy activities over the next year. Alice Dickinson, a graduate of Winterthur, will be doing extensive research on Hunter House in collaboration with an advisory committee of scholars from Winterthur, the MFA Boston and the Met in New York.

Their research will be important to us. There's not a museum conference that doesn't stress that we have to tell our stories well to keep the general public's interest in history and art alive.

Let me give you an example of the power of research and storytelling. This year we uncovered the story of a 17-year-old Irish immigrant, Norah Kavanaugh, who served as a third chamber maid to the Cornelius Vanderbilts, working exclusively upstairs, cleaning the hallways, bedrooms and bathrooms and





Norah Kavanaugh (left) worked as a chambermaid at The Breakers. Her daughter Patricia Coleman (right) is part of the audio tour there, telling stories about her mother's experiences that contribute to the rich history of the house. Coleman photo by Caitlin Emery



A new Welcome Center at The Breakers will eliminate the need for this portable and unsightly restroom trailer.



At the Annual Meeting: Preservation Society Executive Director Trudy Coxe, Bryant University President Ronald Machtley, Salve Regina University President Sister Jane Gerety, Roger Williams University President Donald Farish, and Preservation Society Chairman Donald O. Ross. Photo by corbettphotography.net

making sure that the linen was fresh each day. We learned that Norah had no patience with immigrants who complained about the United States because she believed that the opportunities here were so great.

Last summer Norah Kavanaugh's daughter, Patricia, with whom we had previously conducted an oral interview, took the audio tour at The Breakers. Listening to her own voice describing her mother's role in the Vanderbilt household touched her, because now her mother, who passed away in 1987, was part of history.

Our scholarship is external as well. Last fall we were approached by Roger Williams University to host a semesterlong, on-site course here in Newport for students studying historic preservation. More than 20 students met here every Wednesday to learn firsthand what it takes to run a preservation organization. They are the next generation of professional leaders. They took tours and heard from Curt Genga about construction challenges, Jeff Moore about conservation at work, and Katherine Long about how to raise money.

I have to tell you, we had a ball as did the students, and what helped drive it forward were Roger Williams' President, Don Farish, and his wife, Maia. Both are here tonight, and I commend them for helping to guarantee that the next generation of preservation leaders is receiving the best possible training and guidance we can give.

We're involved in other collaborations as well:

• There's the collaboration with Salve Regina University and the Bellevue-Ochre Point Neighborhood Association which has had some great results, the most recent being that the new lights on Bellevue Avenue are historic in their look.

- There's a partnership with the Community College of Rhode Island in which faculty and students are working with us to improve our retail website to increase revenues from online shopping. Again, we had support from the top – from CCRI President Ray DiPasquale who was there in the planning meetings for this project
- And a final collaboration is the NEH-sponsored Big Read project, with the Newport Public Library, the Boys and Girls Club and senior citizen centers designed to promote reading and literacy. The two books are Thornton Wilder's Our Town and The Bridge of San Luis Rey and there are plenty of ways for everyone here to get involved. Go to the website.

Finally, a big part of our upcoming year will be devoted to getting ready for the Winter Antiques Show in January 2013 at the Armory on Park Avenue in Manhatten. The Preservation Society—in a very competitive process—was selected to be the loan exhibitor for the show, meaning that we will have our best objects on display, and we'll be the first thing you see when you enter the Armory. The show is the premier antiques show in the country—attended by the connoisseurs and collectors—and it helps elevate our collection, telling the story of who we are. I hope you will all plan to attend.

In a publication that the Preservation Society is creating, Dede Wilsey, who is the President of the Board of Trustees of the Fine Arts Museums in San Francisco, which comprises the De Young Museum and the Legion of Honor, and who serves on our International Council, said the following about the tangible value of history:

"Why preserve the Louvre? Why preserve Buckingham Palace? Why read Roman history? Because it teaches us something important. It teaches us about a way of life – and by studying it we come to understand the way we live now. The study of buildings and objects helps us understand what has changed. What have we lost? What have we gained? To answer those questions, we need expertly preserved resources like the Preservation Society's properties. We have to give our history the respect, the value, that it is due."

What a great testimonial from a supporter of ours. And what a great testimonial it is to have all of you here tonight. We are only as strong, and our collaborations are only as strong, as you make us be. The Preservation Society is on the move. Our year ahead is filled with promise and variety.

The Preservation Tociety is on the move.



Treasurer's Report

By Monty Burnham

Remarks delivered at the Preservation Society's Annual Meeting, June 14, 2012

When I spoke to you at last year's Annual Meeting, I warned that the new fiscal year – the one I'm reporting on now – had begun very sluggishly, in part due to unseasonably cold and rainy weather. I also told you that it's in the nature of accountants to be pessimistic, and if we're not worried about something specific, we're worried that we've overlooked something worth worrying about.

I'm happy to report that, while sluggish performance continued for several more months, when beautiful weather and signs of economic growth returned in the second half, the fiscal year ended March 31, 2012 was another financial success.

While revenues, excluding endowment draw, were slightly below budget thanks to Hurricane Irene, they were still \$320,000 higher than last year. Total visits increased 1.5% to almost 813,000, the largest number in a decade. This is on top of the 2.7% increase in visits which we experienced during the fiscal year ended 3/31/2010.

These numbers explain our very high standing in attendance figures, when compared to other New England cultural institutions. They are a tribute to the caliber of the properties for which we are responsible as well as to the outstanding staff work which goes into their presentation. The effect on revenue follows this trend.

Ticket revenue went up 3.4%, thanks both to mild winter weather and the decision to open the five largest and most popular houses in mid-March rather than early April. Store sales increased 5% over last year, and revenue from fundraising events increased 6.5%. Group tour revenue exceeded \$1 million for the second consecutive year, and we expect to break that record again this year.

The Annual Fund, again co-chaired by Elizabeth Leatherman and Paul Szápáry, amazed us all by exceeding its \$750,000 goal by \$62,000. The Annual Fund raised a total of \$812,000, which represents a stunning 22% increase over the prior fiscal year's record of \$662,000. Thank you to everyone who contributed, and especially to Elizabeth and Paul, who have once again most generously agreed to chair next year's campaign.

In membership, we ended the year with over 26,000 members, and revenue reached \$882,000, a 3.5% increase over the prior year. Both of these are figures are new highs.

One area that has been hit hard by the soft economy, however, is rentals, particularly corporate rentals. The special events staff has worked hard to generate new business in this area, but there isn't much that can be done until the economy improves.

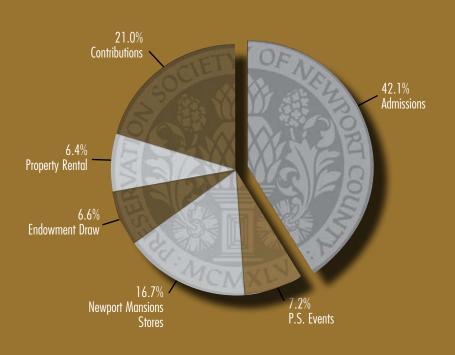
> There is good news on the expense side. Direct operating expenses were approximately \$400,000 less than budget. This means we were able to generate the cash we need to continue paying down funds we borrowed in previous years.

These funds were used to launch The Breakers audio tour, improve The Breakers parking lot and store, restore the roof at Chateau-sur-Mer, and make other needed improvements. As we all know, the cost of borrowing is currently at an historic low, but at some point rates will increase and we are sensitive to our fiduciary responsibility and the need to be disciplined about reducing debt so we are not hit with high interest costs when rates do rise.

Our largest capital expenditure this past year was the implementation of the Rosecliff audio tour, which was inaugurated on April 2, 2011. Ninety-two percent of tours taken now are audio tours and we know from comments on TripAdvisor and other internet sites that audio tours are very popular with visitors.

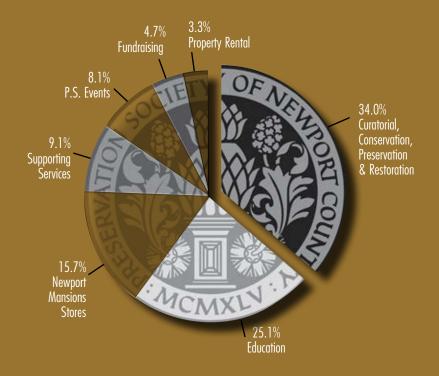
During calendar year 2011, the Preservation Society paid over \$7.4 million in compensation to 413 individuals, an increase of \$420,000 over 2010. We had 196 FTEs, or full-time equivalent employees, a decline of one from last year.

The strong trend with which we ended this past fiscal year has continued in the first two and a half months of the new fiscal year. Through June 10, total visits are up 19.7% over the same period in 2011, and 15% over the same period in 2010. We checked these figures several times, as you can imagine, since they are so glorious we were certain that we must be overlooking something. They do seem to be correct and one hopes that the momentum will be maintained. That said, gas prices could always rise...or something else is missing which we have not yet noticed on the horizon, because all of this is good...and we must worry.



REVENUE

Admissions	42.1%
Contributions & Interest	21.0%
Newport Mansions Stores	16.7%
Endowment Draw	6.6%
Property Rental	6.4%
Pres. Society Events	7.2%



EXPENSES

Curatorial, Conservation,	
Preservation & Restoration	34.0%
Education	25.1%
Newport Mansions Stores	15.7%
Supporting Services	9.1%
Pres. Society Events	8.1%
Fundraising	4.7%
Property Rental	3.3%

Tn Recognition of Outstanding Tervice, Artisanship or Leadership



William Wilson presented the Laurel Award to Richard Buschgans and Donald Buschgans.

Richard Buschgans & Donald Buschgans/Lodi Welding

For Artisanship

In recognition of their exceptional efforts in restoring the gates of The Breakers.



Philip Bilden accepted the Laurel Award from Arthur Murphy.

Philip & Patricia Bilden

For Volunteerism

In recognition of their leadership in restoring the natural vistas of Ocean Drive.



Robert Bartlett accepted his Laurel Award from Eaddo Kiernan.

Robert A. Bartlett, Jr.

For Horticulture

In recognition of his expertise and vast horticultural contributions to Newport.





Donors

April 1, 2011 - March 31, 2012

The Preservation Society of Newport County is grateful to its many members and friends for your ongoing support. Your generosity makes it possible for us to preserve Newport's architectural and cultural heritage.



INDIVIDUAL GIFTS

RICHARD MORRIS HUNT CIRCLE

\$100,000 and above

Mr. and Mrs. A. Leslie Ballard Mr. and Mrs. Bernard S. Gewirz

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The Estate of Elizabeth A. Burton Mr. Dayton T. Carr Mr. David B. Ford Mrs. Alfred S. Wilsey

HORACE TRUMBAUER CIRCLE

\$25,000-49,999

Mrs. Helen D. Buchanan and Mr. and Mrs. Richard I. Burnham Mr. and Mrs. Duncan A. Chapman Mr. and Mrs. James J. Coleman, Jr. Mr. and Mrs. Glenn M. Darden Mr. and Mrs. Peter D. Kiernan III Mr. and Mrs. David E. P. Lindh Mr. and Mrs. Eugene B. Roberts, Jr Anonymous

Ogden Codman Circle

\$10,000-\$24,999

Mrs. Russell B. Aitken Mrs. Thomas W. Blake Dr. John and Lady Romayne Bockstoce Mr. and Mrs. James F. Carlin Mrs. Alexander C. Cushing Mr. George David Mrs. John R. Donnell Mr. Ronald Lee Fleming Mr. and Mrs. Robert T. Galkin Mr. and Mrs. Robert M. Grace The Honorable Esmond V. Harmsworth Mr. and Mrs. Edmond de La Haye Jousselin Elizabeth J. M. Prince Mr. and Mrs. John Purdy The Estate of Mr. Lloyd M. Rives* James and Alice Ross Mr. and Mrs. Charles M. Royce Mr. and Mrs. A. Theodore Stautberg, Jr. Mr. and Mrs. Archbold D. van Beuren Mr. and Mrs. Guy F. C. Van Pelt Mr. and Mrs. Frederick J. Warren



James Berwind and Susan Ross









Maureen Chilton and Eaddo Kiernan

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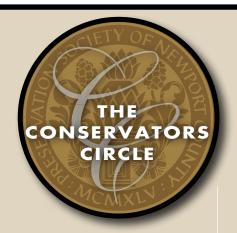
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If you are interested in providing for The Preservation Society of Newport County in your will, with a gift annuity, trust agreement, insurance, or in a retirement plan, please contact Mary B. Kozik, Chief of Institutional Advancement, The Preservation Society of Newport County, 424 Bellevue Avenue, Newport RI 02840 Phone: 401-847-1000 ext 167 Email: MKozik@NewportMansions.org



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OUR MISSION

Great Houses connect people to a nation's heritage and open windows to another age. The Preservation Society of Newport County is a non-profit organization whose mission is to protect, preserve, and present an exceptional collection of house museums and landscapes in one of the most historically intact cities in America. We hold in public trust the Newport Mansions which are an integral part of the living fabric of Newport, Rhode Island. These sites exemplify three centuries of the finest achievements in American architecture, decorative arts, and landscape design spanning the Colonial era to the Gilded Age. Through our historic properties, educational programs, and related activities we engage the public in the story of America's vibrant cultural heritage. We seek to inspire and promote an appreciation of the value of preservation to enrich the lives of people everywhere.

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Arnold Burying Ground (1675)

Hunter House (circa 1748)

Kingscote (1839-1841)

Chateau-sur-Mer (1851-1852)

Green Animals Topiary Garden (circa 1860)

Chepstow (1860-1861)

Isaac Bell House (1881-1883)

424 Bellevue Avenue (1887-1888)

Marble House (1888-1892)

The Breakers (1893-1895)

The Breakers Stable & Carriage House (1895)

The Elms (1899-1901)

Rosecliff (1899-1902)

Rovensky Park (1959)

Front Cover: The Breakers Great Hall

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Inside Front Cover:

Rosecliff courtyard, Newport Flower Show Photo by corbettphotography.net

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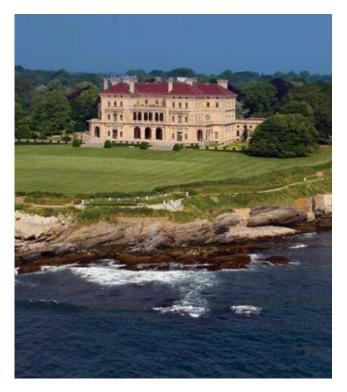


Thank you for supporting the Annual Fund

Your contribution to the Annual Fund is an investment in our mission to protect, preserve and present an exceptional collection of house museums and landscapes in one of the most historically intact cities in America.

The Preservation Society is a living museum with a collection of 14 historic properties—seven of them National Historic Landmarks—and an 88 acre arboretum. Each year we welcome more than half a million visitors from around the world, making us among the four most visited cultural institutions in New England. A dedicated team of scholars, craftspeople, educators, and other museum professionals make this possible.

We rely on you as our partners to provide the financial support that is the lifeblood of our world-class museum. We invite you to please continue supporting the Annual Fund.





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